

Manulife Investment Management

Recommended Segregated Fund List		Fund Codes					MER	
		FE	NL	LL	DSC	F	FE	F
Mawer Investment Management (\$88.4 B AUM) Follows "Be Boring, Make Money" philosophy. Looks for wealth creating companies, run by excellent management teams, trading at a discount to intrinsic value. Low turnover. Equity currency unhedged.	Manulife Global Balanced GIF Select (MGF)	9919	5519	3219	1119	4919	2.64%	
	Manulife Global Balanced Private Seg Pool* (MPS)	4986	4932	4987	/	4988	2.34%	1.26%
	Manulife Global Equity Class GIF Select (MGF)	9917	5517	3217	1117	4917	3.06%	
	Manulife Global Equity Private Seg Pool* (MPS)	4974	4933	4975	/	4976	2.45%	
	Manulife World Investment GIF Select (MGF)	4250	5535	4252	4251	4256	3.02%	1.91%
	Manulife International Equity Private Seg Pool* (MPS)	1661	4923	1682	/	1702	2.49%	
	Manulife US Equity GIF Select (MGF)	8087	5087	8287	8187	6087	2.95%	
	Manulife US Equity Private Seg Pool*	4613	4616	4617	/	4614	2.52%	
Manulife Essential Equity Team (\$22 B AUM) Leverages a tenured team with a 21-year proven process (see Manulife Monthly High Income). Focuses on businesses with high and stable profitability, visible return profiles, attractive valuations, and low financial leverage. Mitigates risk by diversifying top holdings' revenue sources. Harvests volatility by setting buy and sell targets and adhering to them with discipline. High turnover. Currency hedged.	Manulife US Dividend Income GIF Select (MGF)	6355	5540	6255	6155	6455	2.86%	1.78%
	Manulife US Monthly High Income GIF Select (MGF)	1122	5531	3422	3322	6322	2.65%	1.60%
	Manulife US Balanced Value Private Seg Pool* (MPS)	4955	4936	4956	/	4957	2.30%	1.22%
	Manulife Monthly High Income GIF Select (MGF)	8019	5019	8219	8119	6019	2.61%	1.53%
	Manulife Canadian Balanced Private Seg Pool* (MPS)	4959	4929	4960	/	4961	2.25%	1.17%
	Manulife Dividend Income GIF Select (MGF)	9921	5521	3221	1121	4921	2.78%	1.68%
	Manulife Dividend Income Private Seg Pool* (MPS)	4968	4931	4969	/	4970	2.42%	1.33%
	Manulife Global Monthly High Income GIF Select	9918	5018	3218	1118	4918	2.50%	1.55%
	Manulife Global Monthly High Income Private Seg Pool*	4609	4620	4610	/	4611	2.31%	1.20%
Fundamental Equity Team Focuses on tangible cash flow generated by companies with sustainable competitive advantages. Deep focus on valuations.	Manulife Climate Action GIF Select	3072	3075	3074	3073	3079	2.77%	1.66%
	Manulife Climate Action Private Seg Pool*	4602	4607	4603	/	4604	2.26%	1.16%
	Manulife Canadian Equity Class GIF Select	2935	2940	2939	2936	2941	2.71%	1.58%
	Manulife Canadian Equity Private Seg Pool*	4965	4930	4966	/	4967	2.36%	1.22%
Roshan Thiru, CIO Canadian FI (\$35 B AUM) Aims to	Manulife Yield Opportunities GIF Select (MGF)	8009	5509	8209	8109	6009	2.45%	1.41%
generate 5 - 6% income, without eroding capital.	Manulife Balanced Income Private Seg Pool* (MPS)	4983	4928	4984	/	4985	2.17%	1.09%
Global Multisector FI Team (\$50 B AUM) Focuses on 4 key risks: interest rate, credit, currency, and liquidity	Manulife Strategic Income GIF Select (MGF)	8020	5520	8220	8120	6020	2.24%	1.58%
	Manulife Global Fixed Income Private Seg Pool* (MPS)	4977	4926	4978	/	4979	1.81%	1.27%
Pictet Asset Management (\$262 B AUM). Leverages	Manulife Global Thematic Opps. GIF Select (MGF)	5827	5327	5227	5127	5627	2.98%	1.99%
long-term structural forces shaping our world: Megatrends.	Manulife Global Thematic Opps. Private Seg Pool (MPS)*		4693	4690	/	4691	2.54%	
Systematic Equity Beta Team (\$60B AUM) For over 20 years, the team has built a global reputation on delivering custom index-based solutions for institutional investors with a focus on quantitative and equity market research.	Manulife Smart Balanced Dividend ETF Bundle GIF Select	3318	3323	3320	3319	3331	2.32%	1.21%
	Manulife Smart Balanced Dividend ETF Private Seg Pool* Manulife Smart Dividend ETF GIF Select	4621	4657	4658	2026	4661	1.99%	0.89%
	Manulife Smart Dividend ETF GIF Select Manulife Smart Dividend ETF Private Seg Pool*	3000 4637	3031 4640	3026 4641	3026	3058 4643	2.50% 2.12%	1.41%
	Manulife Smart U.S. Dividend ETF GIF Select	3059	3065	3064	3062	3069	2.12%	
	Manulife Smart U.S. Dividend ETF Private Seg Pool*	4641	4652	4653	/	4654	2.14%	
Dollar-Cost Averaging Strategies	Manulife Dollar-Cost Averaging GIF Select (MGF)	2928	2931	2930	2929	2932	0.00%	
Enter the market with a flexible DCA schedule.	Manulife Dollar-Cost Averaging On Select (Fidir) Manulife Dollar-Cost Averaging Private Seg Pool (MPS)*	4670	4673	4671	/	4672	0.00%	
*High Net Worth Version - \$100,000 minimum investment	**Private Seg Pool version is available	. 0, 0	.07.0		,		0.0070	0.0070

^{*}High Net Worth Version - \$100,000 minimum investment

Stefan Goddard District Vice President

T: (778) 954-9685 | Stefan_Goddard@Manulife.ca

 $\ensuremath{^{*\,*}}\xspace Private Seg Pool version is available$

Nathan Ma Business Development Manager

T: (604) 664-8041 | Nathan_Ma@Manulife.ca

Max Larbier Territory Coordinator

T: (604) 235-1647 | Max_Larbier@Manulife.ca